Angela Rolufs, VP

Paragon Solutions, Inc.

Battery Day Event – Capitol Hill

February 12, 2020

EV Charging with Lead Battery Energy Storage

Electric Vehicle (EV) Charging Infrastructure

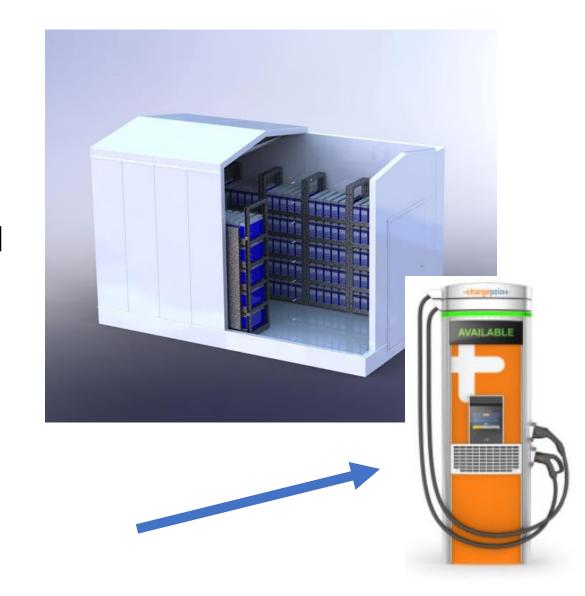


- Widespread EV adoption is dependent upon access to efficient EV charging
 - Availability of rapid charging at public charging stations is key
- U.S. is using gas station model
 - DC Fast Charger (FC) can charge EV in 15 minutes or less
- However... DCFC can cause dramatic increases to business owner's electricity bill
 - Electricity Demand Charges



Lead Batteries and EV Fast Charging – Concept

- On-site lead batteries can charge and discharge using direct current (DC)
- Batteries charge from the grid when demand is lower, store the power, and release it when demand is higher
- When a car arrives, the battery can quickly deliver electricity to the EV charger without drawing power from the grid, avoiding demand charges





EV Fast Charging Plan for Missouri

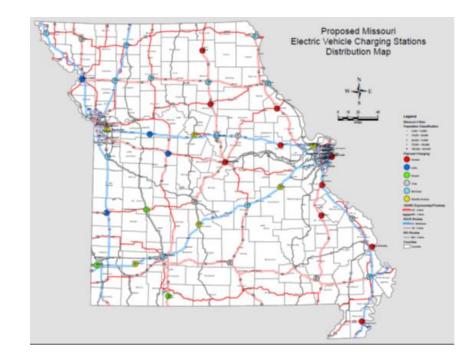
Missouri DNR: VW Trust Beneficiary Mitigation Plan

- \$6M identified
- Develop network of EV FC stations highway corridors - promote adoption of EVs in Missouri

Ameren Missouri: Charge Ahead Program

- \$4.4M EV FC Corridor Plan PSC approved in February 2019
 - 11 sites selected
- \$6.6M Multi-Family, Workplace, & Public Charging PSC approved October 2019







Integration of Lead Battery Energy Storage Feasibility Study

- Grant from MO Division of Energy
- Analysis of actual electricity data for Kum &Go Gas Station, Springfield, MO
- City Utilities, Springfield applies a demand charge tariff for maximum amount of energy used during any 30-minute time period
- EV DCFC will increase demand charges for K&G
- Integration of 200 kWh lead battery energy storage system will mitigate demand charges





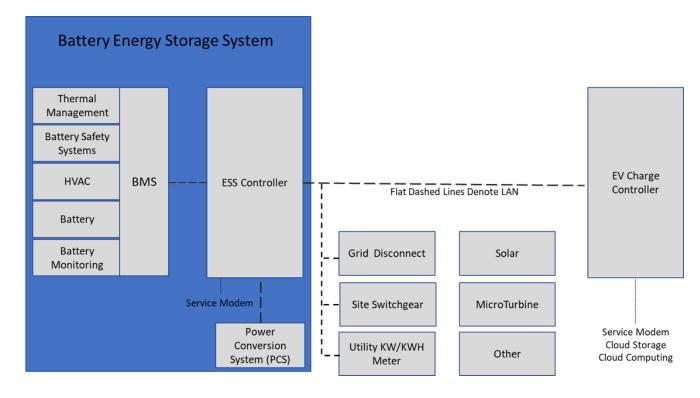


Lead Batteries with EV Fast Chargers – Proposals Under Development

- Missouri DNR EV Fast Charger RFP
- In support of Army's plan to increase the use of EV's
- At Ameren HQ
 - Demonstration and Proofof-Concept
 - Smoothing of peaks created by DC Fast Charging
 - Support larger roll-out of electric vehicles









Our Team

- Consortium for Battery Innovation (CBI)
 - Coordinating donation of batteries and matching funds for proof-of-concept demonstrations
- Paragon Solutions, Inc.
 - Project management and coordination
 - Missouri Woman Owned Small Business
- LilyPad EV
 - Electric Vehicle charging stations and installation
 - Ameren's EV Charging contractor
- EAI Grid Storage
 - Battery integration experts



Timing is right for Advanced Lead Battery Energy Storage

- Missouri Senate Bill 564 25% of utilities' capital investment plan to grid modernization projects
 - PSC can approve utility investments in pilot projects including but not limited to "renewable generation, microgrids, or energy storage"
- Army Directive 2017-07, Installation Energy and Water Security Policy
 - Establishes requirement that all Army installations ensure available power and water to sustain critical missions for a minimum of 14 days
- US DOE Energy Storage Grand Challenge
 - Design new technologies to strengthen U.S. manufacturing and recyclability, and to reduce dependence on foreign sources of critical minerals



Paragon Point of Contact

Angie Rolufs
Paragon Solutions, Inc.
arolufs@paragonstar.com
573-201-9489

